

Private Healthcare Facilities  
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## Financial Assistance Policy

**Approved Date:** August 7, 2019

**Effective Date:** September 1, 2019

**Owner:** Chief Financial Officer

**Approved by:** Private Healthcare Facilities Board of Directors, August 7, 2019 **Committee**

**Approval to Recommend:** Private Healthcare Facilities Audit and Finance Committee, July 31, 2019

### SCOPE:

The scope of this policy encompasses, Private Healthcare Facilities Hospital, Alliance Medical Physician Associates, known as Private Healthcare Facilities Medical Group Hospitalist, Alliance Medical Primary Care Physicians, known as Private Healthcare Facilities Medical Group. Changes reflected in this Charity Care Policy are a formalization of procedures which have been followed to qualify a patient for charity care.

### PURPOSE:

The Private Healthcare Facilities (Private Healthcare Facilities) provides inpatient, outpatient, emergency, and Physician Services. Private Healthcare Facilities' mission includes improving the overall health status of the area in which it serves. Private Healthcare Facilities may provide charity care to persons who have healthcare needs and are uninsured, under-insured, ineligible for government programs, or otherwise unable to pay, for medically necessary care based on their individual financial situation. Private Healthcare Facilities strives to ensure that the financial capacity of people who need healthcare services does not prevent them from seeking or receiving care. Private Healthcare Facilities will provide, without discrimination, care for emergency medical conditions to individuals regardless of their eligibility for financial or government assistance.

### DEFINITIONS:

For the purpose of this policy, the terms below are defined as follows:

Charity Care: Discounted care provided to patients who are uninsured or under-insured for the relevant medically necessary service, ineligible for government or other charity health care benefit, and unable to pay. Private Healthcare Facilities maintains two types of charity care for the purposes of this policy, Financially Indigent and Medically Indigent.

Financially Indigent: The patient is uninsured or under-insured and yearly household income is less than or equal to 300% percent of the Federal Poverty Guidelines (FPG) based on the number of person(s) in their household.

**Medically Indigent:** The patient's medical or hospital bills from Private Healthcare Facilities and related providers, after payment by all third parties, exceeds 10 percent of his or her yearly household income, whole yearly household income is greater than 300% but less than 500% of the federal poverty guideline (FPG), and patient is unable to pay the outstanding patient account balance.

**Uninsured:** The patient has no level of insurance or third party assistance to assist with meeting his/her payment obligations.

**Underinsured:** The patient has some level of insurance or third party assistance but still has out of pocket expenses that exceed his/her financial abilities.

**Household:** The applicant, spouse/partner and dependents. All such related persons are considered as members of one household. The income of the members of the household is considered when making the financial assistance determination. If applicant qualifies for assistance, the household members are considered to be covered for the same time period.

**Amount Generally Billed:** The amounts generally billed are calculated using the 'look-back' method based on actual past claims paid to Private Healthcare Facilities Hospital, as applicable, in the prior fiscal year by Medicare fee-for-service together with all private health insurers. The amount generally billed should be recalculated annually. This calculation is available upon request from a Private Healthcare Facilities Financial Counselor at no cost.

**Medically Necessary:** Health care services a physician, exercising prudent clinical judgment, would provide to a patient. The service and supplies must be for the purpose of evaluating, diagnosing, or treating an illness, injury, disease, or its symptoms and meet accepted standards of medicine. Services not covered under Charity/Financial Assistance include elective or cosmetic services, surgical weight loss procedures, sleep lab procedures, elective sterilizations, reversals of sterilizations, and services not considered medically necessary by most insurance companies.

## **POLICY:**

### ***Overview***

This written policy:

- ♥ Includes eligibility criteria for financial assistance –full or partially discounted care
- ♥ Describes the basis for calculating amounts charged to patients eligible for financial assistance under this policy
- ♥ Describes the method by which patients may apply for financial assistance
- ♥ Describes how Private Healthcare Facilities will widely publicize the policy within the community served by Private Healthcare Facilities

- ♥ *Limits the amount Private Healthcare Facilities will charge for emergency or other medically necessary care provided to individuals eligible for financial assistance to amount generally billed to commercially insured patients.*

**Charity is not considered to be a substitute for personal responsibility. Patients are expected to cooperate with Private Healthcare Facilities' procedures for obtaining charity or other forms of payment or financial assistance, and to contribute to the cost of their care based on their individual ability to pay. Individuals with the financial capacity to purchase health insurance shall be encouraged to do so, as a means of assuring access to health care services, for their overall personal health, and for the protection of their individual assets.**

In order to manage its resources responsibly and to allow Private Healthcare Facilities to provide the appropriate level of assistance to the greatest number of persons in need, the Board of Directors establishes the following guidelines for the provision of patient charity.

### **Eligibility Criteria and Amounts Charged to Patients**

Eligibility for charity will be considered for those individuals who are uninsured, under-insured, ineligible for any government health care benefit program, and who are unable to pay for their care, based upon a determination of financial need in accordance with this Policy. The granting of charity may be based on an individualized determination of financial need, and shall not take into account age, gender, race, social or immigrant status, sexual orientation or religious affiliation.

Services eligible under this Policy may be made available to the patient on a sliding fee scale, in accordance with financial need, as determined in reference to Federal Poverty Guidelines in effect at the time of the determination. Once a patient has been determined by Private Healthcare Facilities to be eligible for financial assistance, that patient shall not receive any future bills based on pre-discount charges. The basis for the amounts Private Healthcare Facilities will charge patients qualifying for financial assistance is as follows, but not limited to:

1. Patients who are uninsured and whose family income is at or below 300% of the FPG are eligible to receive care at a fully discounted rate;
2. Patients who are uninsured or under-insured and whose family income is above 300% but not more than 500% of the FPG are eligible to receive services at amounts no greater than the amounts generally billed to (received by the hospital for) commercially insured; and
3. Patient who are uninsured or under-insured and whose family income exceeds 500% of the FPG may be eligible to receive discounted rates on a case-by-case basis based on their specific circumstances, such as catastrophic illness or medical indigence, at the discretion of Private Healthcare Facilities. The discounted rates may not be greater than

the amounts generally billed to (receive by the hospital for) commercially insured patients deemed eligible.

**PROCEDURE:**

Method by Which Patients May Apply for Charity Care

1. Financial need may be determined in accordance with procedures that involve an individual assessment of financial need; and may
  - a. Include an application process, in which the patient or the patient's guarantor are required to cooperate and supply personal, financial and other information and documentation relevant to making a determination of financial need;
  - b. Include the use of external publicly available data sources that provide information on a patient's or a patient's guarantor's ability to pay (such as credit scoring);
  - c. Include reasonable efforts by Private Healthcare Facilities to explore appropriate alternative sources of payment and coverage from public and private payment programs, and to assist patients to apply for such programs;
  - d. Take into account the patient's available assets, and all other financial resources available to the patient; and
  - e. Include a review of the patient's outstanding accounts receivable for prior services rendered and the patient's payment history.
2. It is preferred, but not required, that a request for charity and a determination of financial need occur prior to rendering of non-emergent medically necessary services. However, the determination may be done at any point in the collection cycle. The need for financial assistance may be re-evaluated at each subsequent time of service if the last financial evaluation was completed more than six months prior, or at any time additional information relevant to the eligibility of the patient for charity becomes known.

Presumptive Financial Assistance Eligibility

There are instances when a patient may appear eligible for charity care discounts, but there is no financial assistance form on file due to a lack of supporting documentation. Often there is

adequate information provided by the patient or through other sources, which could provide sufficient evidence to provide the patient with charity care assistance. In the event there is no evidence to support a patient's eligibility for charity care, Private Healthcare Facilities could use outside agencies in determining estimate of income amounts for the basis of determining charity care eligibility and potential discount amounts. Once determined, due to the inherent nature of the presumptive circumstances, the only discount that can be granted is a 100% write off of the account balance. Presumptive eligibility may be determined on the basis of individual life circumstances that may include, but are not limited to:

1. State-funded prescription programs;
2. Homeless or received care from a homeless clinic;
3. Participation in Women, Infants and Children programs (WIC);
4. Food stamp eligibility;
5. Subsidized school lunch program eligibility;
6. Eligibility for other state or local assistance programs that are unfunded
7. Low income/subsidized housing is provided as a valid address;
8. Patient is deceased with no known estate;
9. Medicaid Program participants where coverage is denied for maximum confinement, or non-covered services;
10. Bankruptcy declared and confirmed within the prior (12) months of hospital services being rendered;
11. Any uninsured or under-insured account returned from a collection agency as non-collectable with history of nonpayment implying no payment will be received in the future;
12. Eligible for charity services at the Good Samaritan Clinic;
13. Participation in Temporary Assistance for Needy Families (TANF) Program;
14. Participation in Children's Health Insurance Program (CHIP);
15. Participation in County Indigent Health Care programs.

*Patients who provide false information or who do not cooperate will not be eligible for charity care or discounted care assistance.*

#### *Communication of the Charity Program to Patients and Within the Community*

*Notification about charity care available from Private Healthcare Facilities, which shall include a contact number, shall be disseminated by Private Healthcare Facilities by various means, which may include, but are not limited to, the publication of notices in patient bills and by posting notices in emergency rooms, in the Conditions of Admission form, at admitting and registration departments, and patient financial services offices that are located on the Private Healthcare Facilities' campuses, and at other public places as Private Healthcare Facilities may elect. Private Healthcare Facilities also shall publish and widely publicize a summary of this charity care policy on facility websites, in brochures available in patient access sites and at other places*

within the community served by the hospital as Private Healthcare Facilities may elect. Such notices and summary information shall be provided in the primary languages spoken by the population serviced by Private Healthcare Facilities. Referral of patients for charity may be made by any member of the Private Healthcare Facilities' staff or medical staff, including physicians, nurses, financial counselors, social workers, case managers, chaplains, and religious sponsors. The patient or a family member, close friend, or associate of the patient, subject to applicable privacy laws, may make a request for charity.

### Relationship to Collection Policies

Private Healthcare Facilities management shall develop policies and procedures for internal and external collection practices (including actions the Private Healthcare Facilities may take in the event of non-payment, including collections action and reporting to credit agencies) that take into account the extent to which the patient qualifies for charity, a patient's good faith effort to apply for a governmental program or for charity from Private Healthcare Facilities, and a patient's good faith effort to comply with his or her payment agreements with Private Healthcare Facilities.

For patients who qualify for charity and who are cooperating in good faith to resolve their discounted hospital bills, Private Healthcare Facilities may offer extended payment plans, will not send unpaid bills to outside collection agencies, and will cease all collection efforts.

Private Healthcare Facilities will not impose extraordinary collections actions such as wage garnishments; liens on primary residences, or other legal actions for any patient without first making reasonable efforts to determine whether that patient is eligible for charity care under this financial assistance policy. The Director of Patient Accounts will be the final approval before sending a patient account to collections. Reasonable efforts may include, but not limited to:

1. Validating that the patient or responsible party owes the unpaid bills and that all sources of third-party payment have been identified and billed by the hospital;
2. Documentation that Private Healthcare Facilities has provided written notice regarding this Policy, identifying any extraordinary collection actions that Private Healthcare Facilities intends to initiate, and stating a deadline for initiation of the actions that is no earlier than 30 days from the date the written notice is provided and 120 after the first "post-discharge" billing statement is provided, as well as providing a plain language summary with the notice, and making a reasonable effort to orally notify the patient about this Policy and how the individual may obtain assistance with the application process;
3. Documentation that, in the event of an incomplete application, Private Healthcare Facilities provided written notice to the individual about how to complete the application, including a description of the outstanding documents or information required and contact

information for submission, as well as providing a reasonable opportunity to complete the application;

4. Documentation that the patient or responsible party does not qualify for Financial Assistance on a presumptive basis;
5. Documentation that the patient or responsible party was offered a payment plan but has not honored the terms of that plan.

***Regulatory Requirements***

In implementing this Policy, Private Healthcare Facilities management and facilities shall comply with all other federal, state, and local laws, rules, and regulations that may apply to activities conducted pursuant to this Policy.